Who's Who: Usama M. H. Alamoudi

#### **Personal Information**

Full Name: Usama M. H. Alamoudi

Year of Birth: 1962

Nationality: U.S. Citizen & Saudi Arabian Languages: English, German, Arabic

Current Location: Florida, United States of America

Primary Contact: usama@amoudi.us

# A Legacy of Precision, Leadership, and Innovation

Usama M. H. Alamoudi is more than just an executive—he is a force of discipline, vision, and transformation. With over 30 years of experience in the energy sector, he has shaped and led large-scale infrastructure projects across the GCC, bringing unparalleled precision, strategic execution, and technical innovation to the forefront of energy modernization.

A relentless perfectionist, Usama has built his reputation not only on technical excellence but also on **unyielding integrity and an uncompromising commitment to results**. He sees things at a level few can, operating with **highly analytical**, **logic-driven insights** that allow him to cut through inefficiencies, deception, and bureaucracy. His leadership style is both demanding and inspiring—setting the bar high and expecting only the best from those who work with him.

Beyond corporate boardrooms and technical discussions, Usama is known for his fearless approach to exposing flaws in systems, his reluctance to accept mediocrity, and his dedication to pushing boundaries in management, technical services, energy, automation, control, and smart grid solutions. His name is synonymous with precision, excellence, and an unwavering commitment to truth—traits that have made him both highly respected and, at times, feared by those who shy away from accountability.

## **Education & Certifications**

- **Degree:** Basic Education: Electrical Engineering with a minor in Software Engineering
- Certifications & Additional Training: TUV Certified Technical Manager, Project Management Professional

# A Career Defined by Impact

## Senior Executive & Energy Sector Strategist

- Three decades of experience working with power utilities, regulators, and major energy corporations across the GCC and internationally.
- Led multi-billion-dollar energy infrastructure projects, ensuring technical excellence, financial viability, and long-term sustainability.
- Specialized in electrical grid modernization, smart grid implementation, and energy system migration—transforming outdated infrastructures into state-of-the-art energy networks.
- Deep technical understanding of **DERMS**, **EMS**, **AMI**, **Energy Trading**, and **Market Management Systems**, applied at both operational and executive levels.

# **Project & Organizational Leadership**

- Built and managed complex multinational teams, ensuring high standards of execution and accountability.
- Spearheaded initiatives to **transition classical grid systems into modern digital energy networks**, positioning companies for long-term success.
- Maintains a vast network of industry leaders, high-ranking executives, and government officials, ensuring doors remain open where others find obstacles.

# Strategic & Business Development Expertise

- Has personally led **high-stakes negotiations** securing **multi-million-dollar contracts** across the GCC.
- Developed long-term strategic partnerships with government agencies, private investors, and major contractors, ensuring sustained market leadership.
- Drives corporate expansion through deep market analysis, risk mitigation, and a strategic approach to growth.

### **Notable Achievements**

- **Transformed power distribution networks** through high-profile infrastructure projects, redefining efficiency in energy management.
- **Pioneered smart grid modernization** in critical regions, implementing cutting-edge technologies that set industry standards.
- Negotiated and executed multi-million-dollar deals by leveraging his expertise in technical execution, financial structuring, and strategic growth.

• Refused to compromise on quality and integrity, setting benchmarks for accountability, transparency, and corporate governance.

### A Leader Who Commands Excellence

- Uncompromising in his pursuit of excellence—Usama expects the best and pushes those around him to rise to the occasion.
- Strategic and highly analytical, with an ability to see past distractions and focus solely on facts, data, and logical conclusions.
- Respected and, at times, feared—because he refuses to accept incompetence, deception, or inefficiency.
- A mentor and a force of change, dedicated to transforming not just organizations, but the people within them.

### **Current & Future Endeavors**

Usama is currently leading efforts in a position as a leader in innovation and development ventures. His vision extends beyond execution—in building an infrastructure that will define the next era of futuristic solutions.

As he moves forward, Usama continues to seek opportunities where his unique blend of technical acumen, strategic leadership, and high-level execution can create lasting impact and transformative change.

### **Contact Information**

Email: <u>usama@amoudi.us</u>
US Tel: +1 305 967 6643
Saudi Tel: +966 5555 16000